

OVERVIEW				
PRACTICE INFORMATION		HealthWeb Solutions		
		Practice Management System		
		Cost Comparison		
Practice Name	SAMPLE PRACTICE	Prepared by: Gloria Coyne Date: July 14, 2005 CONFIDENTIAL		
Specialty				
Physician Contact				
Administrator/Office Mgr Contact				
Phone #				
eMail or Fax #				
Number of Full-Time Physicians				
Number of Part-Time Physicians				
Number of PA's or NP's				
		# OF USERS/TERMINALS/PC'S		
OFFICE / USER INFORMATION		Reception	Billing	Admin
Main Office -- Street Address				
City, State, Zip				
Office # 2 -- Street Address				
City, State, Zip				
Office # 3 -- Street Address				
City, State, Zip				
Office # 4 -- Street Address				
City, State, Zip				
Office # 5 -- Street Address				
City, State, Zip				
Hourly Labor Rate				
SYSTEM INFORMATION		HealthWeb SOLUTIONS		
		EXISTING		
Vendor		DOC-TOR.COM		
Software Version				
Age of System				
Server or Internet-based		Internet-based		
Server (Upgrade) Cost		No server required		
Software Cost:				
License (Upgrade) Fee		None		
Monthly Access Subscription Fee				
MAINTENANCE & SUPPORT				
Annual Hardware Maint.& Support Fee		No Hardware Maint		
Annual Software Maint. & Support Fee		Included		
Annual Software Surcharge Fee		None		
TELECOM -- INTERNET ACCESS				
# of Dedicated Telecom Lines		No telecom required		
Modem/Multiplexor/Router Cost				
Monthly Telecom Line Cost				
Monthly Broadband Internet Access Cost				

OPERATING EXPENSES

EXISTING SYSTEM			SYSTEM ADMINISTRATION	DOC-TOR.COM SYSTEM		
UNITS	COST/UNIT	COST		UNITS	COST/UNIT	COST
Hours			Monthly Labor Costs:			
	\$ -	\$ -	System Backups		Not required	
	\$ -	\$ -	Running End-of-Day, End-of-Month		Not required	
	\$ -	\$ -	Table Maintenance		Not required	
	\$ -	\$ -	System (Server) Troubleshooting		Not required	
	\$ -	\$ -	System Updates/Enhancements		Not required	
			BILLING			
			Claims Processing Charges:			
		\$ -	# of Electronic Claims per Month		Unlimited	
	\$ -	\$ -	# of Paper Claims per Month		Unlimited	
			Monthly Cost per Physician:			
			Electronic Claims		60	\$ -
			Electronic Payment Posting		15	\$ -
Hours			Monthly Labor Costs:			
	\$ -	\$ -	Transmission of Electronic Claims		Not required	
	\$ -	\$ -	Processing of Paper Claims		\$ -	\$ -
	\$ -	\$ -	Posting Payments		\$ -	\$ -
	\$ -	\$ -	ICD-9 Look-ups		Not required	
	\$ -	\$ -	CPT Code Look-ups		Not required	
			Monthly Supplies Cost:			
			Pre-printed Fee Slips		Not required	
		\$ -	Paper Claim Forms		Not required	
		\$ -	ICD-9 Code Books		Not required	
		\$ -	CPT Code Books		Not required	
	\$ 0.37	\$ -	Postage for Paper Claims	0	\$ 0.37	\$ -
			COLLECTION			
			Statement Processing Charges:			
			# of Statements Sent per Month		\$ 0.57	\$ -
Hours			Monthly Labor Costs:			
	\$ -	\$ -	Printing/Mailing Statements			
	\$ -	\$ -	Looking-up Statements for Patients			
		\$ -	Monthly Supplies Cost:			
		\$ -	(Pre-printed) Statement Forms			
		\$ -	Envelopes			
		\$ -	Postage			
			INSURANCE VERIFICATION			
Hours			Monthly Labor Costs:			
	\$ -	\$ -	Telephone Calls Verifying Eligibility		Not required	
	\$ -	\$ -	Telephone Calls Seeking Referrals		Not required	
	\$ -	\$ -	Looking-up Physician UPIN's		Not required	
			PRESCRIPTIONS			
Hours			Monthly Labor Costs:			
	\$ -	\$ -	Pulling Charts to Refill Prescriptions		Not required	
			SCANNING & TRANSCRIPTION			
Hours			Monthly Labor Costs:	Hours		
			Scanning Insurance Cards		\$0.00	\$ -
			Scanning Lab Reports		\$0.00	\$ -
			Scanning Transcribed Notes		\$0.00	\$ -
	\$ -	\$ -	Pulling Charts for Insurance Cards		Not required	
	\$ -	\$ -	Pulling Charts for Lab Reports		Not required	
	\$ -	\$ -	Pulling Charts for Transcribed Notes		Not required	

SUMMARY COST COMPARISON				
NEW / UPGRADE SYSTEM COST	Existing System		HealthWeb	
	MONTHLY	5-YEARS	MONTHLY	5-YEARS
Server (Upgrade) Cost	\$ -	\$ -		
Software License (Upgrade) Fee	\$ -	\$ -		
DOC-TOR.COM Access Subscript. Fee			\$ -	\$ -
MAINTENANCE & SUPPORT				
Hardware Maint.& Support Fee	\$ -	\$ -		NONE
Software Maint. & Support Fee	\$ -	\$ -		NONE
Software Surcharge Fee	\$ -	\$ -		NONE
TELECOM -- INTERNET ACCESS				
Telecom Line Cost	\$ -	\$ -		
Broadband Internet Access Cost			\$ -	\$ -
OPERATING EXPENSES				
SYSTEM ADMINISTRATION				
Total Labor Cost	\$ -	\$ -		NONE
BILLING				
Total Labor Cost	\$ -	\$ -	\$ -	\$ -
Processing Charges	\$ -	\$ -	\$ -	\$ -
Forms & Postage	\$ -	\$ -	\$ -	\$ -
COLLECTION				
Total Labor Cost Processing Statements	\$ -	\$ -		
Forms, Envelopes & Postage	\$ -	\$ -		
Outsourced Statement Processing			\$ -	\$ -
INSURANCE VERIFICATION				
Total Labor Cost	\$ -	\$ -	\$ -	\$ -
PRESCRIPTIONS				
Total Labor Cost	\$ -	\$ -		NONE
SCANNING & TRANSCRIPTION				
Total Labor Cost	\$ -	\$ -	\$ -	\$ -
TOTAL OPERATING COSTS	\$ -	\$ -	\$ -	\$ -
TOTAL COST	\$ -	\$ -	\$ -	\$ -
MONTHLY SAVINGS			\$ -	
5-YEAR SAVINGS				\$ -